

Patient Access Program Associate Manager/ Manager

Job ID

REQ-10004480

May 07, 2024

Vietnam

Summary

Location: Ho Chi Minh City #LI Hybrid Novartis is unable to offer relocation support for this role: please only apply if this location is accessible for you. About the Role: The Patient Access Associate Manager/ Manager, plays a role in leading the development, obtain internal and external approval, execution, optimization, and management of comprehensive Patient Affordability Programs (PAP) and Managed Entry Agreements (MEA) for current and future Novartis products. The programs must provide maximum value and meet the needs of the patients and Health Care Professionals. This role reports directly into the Head of Market Access.

About the Role

Patient Affordability program management

- Lead the design, execution, and management of PAPs and MEAs in collaboration with marketing, field forces, medical, value & access, C&E, public affairs, digital, supply chain, tax, finance, regulatory, legal, POP, QA, and ERC. Lead the brand cross functional team to identify new program requirements and initiatives, to evaluate current programs, to provide strategic guidance on any modifications, and lead the execution of strategies, as required.
- Work proactively with cross functional partners to ensure programs meet both internal and external customers' needs such as patients and physicians.
- Be the primary accountable manager for PAPs and MEAs and ensure programs are compliant to relevant SOPs, local regulation, pharmacovigilance, and data privacy policies. Be a subject matter expert for PAPs in the event of audit or regulatory inspections and oversee and lead the implementation of any Corrective and Preventative Actions.
- Identify, assess, and manage PAP and MEA vendors including training, resource allocation, adherence to contractual obligations, policies, and issues management. Ensure contractual agreements with vendors are in place and vendors follow agreed upon terms/conditions.
- Lead the management of PAP and MEA to ensure they are operating as planned, respond to questions from HCPs and vendors as well as the field team. Track KPIs/insights associated with PAPs and MEAs and ensure feedback mechanism in place with regular reviews. e.g., business reviews with vendors and internal functions to ensure compliance with SOP, audits, etc.
- Lead the exiting plan and/or transition of bridged patients from PAP and MEA to other programs smoothly.
- Work with Value and Access Manager in pricing information, market intelligence data to evaluate affordability and solutions.

- Must be subject matter expert in Patient Affordability Programs with 5-10 years' experience.
- Proficient expertise and knowledge of medical and commercial operations in the industry, including public and private payers, and how they affect/interact with patient assistance programs.
- Excellent customer/vendor management experience, in a regulatory environment
- Demonstrated high success in working cross-functional teams to drive business decisions. Ability to work in a team environment.
- Strong strategic/analytical thinking and attention to detail
- Excellent compliance rules and local regulations knowledge

Why Novartis? Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

You'll receive: You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion: Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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Division

International

Business Unit

Pharmaceuticals

Location

Vietnam

Site

Vietnam

Company / Legal Entity

VN04 (FCRS = VN004) NVS Vietnam Company Ltd

Functional Area

Sales

Job Type

Full time

Employment Type

Regular

Shift Work

No

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